DEPLOYABLE MINE COUNTER MEASURES IN-SERVICE SUPPORT

Company Details
Company Name: Thales Australia
Location: 7 Murray Rose Avenue
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Website Address: https://www.thalesgroup.com/en/homepage/australia

Background
The Thales In Service Support (ISS) Contract will provide In Service Support of the Deployable Mine Counter Measure Mission System that includes Maintenance, Engineering, Supply and Training Support to the Royal Australian Navy (RAN).

Industry Involvement
The Thales ISS Contract is being performed against a background of the desire to maximise Australian industry participation, consistent with the availability and fitness for purpose of competitive local products and capabilities.

When addressing the needs of this program, Thales has relied on its deep local industry knowledge, and experience in providing comprehensive Underwater Systems solutions for the RAN.

Opportunities for Australian Industry
Thales is working closely with the Commonwealth and local industry companies to maintain the Deployable Mine Counter Measure capability. The opportunities for credible, low risk and cost-effective Australian Industry involvement vary in the provision of a complete suite of Support Services or a mix of Services involving Engineering, Maintenance, Supply and Training, across the range of Products Supported. These services include opportunities to maximise opportunities for repair and refurbishment of the Products (i.e. Autonomous Underwater Vehicle (AUV), Expandable Mine Neutralisation System (EMNS), Mine Counter Measure Support (MCMSB) Boat, Command Initiated Detonation System (CIDS), Clandestine Swimmer Delivery System (CSDS) and Unmanned Surface Vehicle (USV)), procurement of Line Replaceable Units (LRU) and repairs, as well as gradual evolution of a range of Engineering Support Services.

With the introduction of longer-term performance-based contracting, Thales is seeking performance-based partnerships with key SMEs.

The following table provides a summary of Australian Industry Participants currently assisting with the Deployable MCM ISS.

<table>
<thead>
<tr>
<th>Australian Company Name</th>
<th>Activity/Subsystem</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thales Australia</td>
<td>Support Services for the AUV</td>
<td>Sydney NSW</td>
</tr>
<tr>
<td>Sonartech Atlas</td>
<td>Support Services for the EMNS</td>
<td>Sydney, NSW</td>
</tr>
<tr>
<td>Steber</td>
<td>Support Services for the MCMSB and USV</td>
<td>Taree, NSW</td>
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<tr>
<td>Trakka</td>
<td>Support Services for the CSDS</td>
<td>Moorabbin, Victoria</td>
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</tbody>
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Contract Duration and Price
The current contract duration, extends from 02 April 2020 until 02 April 2023.
The price for the contract is over $4m including provisions for additional Services to be delivered during the Contract Term.

Industry Requirements

Thales Australia will assess potential subcontractor/vendor support based upon their experience, cost and schedule adherence, commitment to quality and ability to satisfy the relevant technical and non-technical program derived requirements. Thales Australia will continue to test the market to ensure a value for money approach is maintained.

Thales Australia will procure materials and services in consideration of availability of competition, quality, cost, performance, supplier integrity, risk, environmental impacts, customer requirements, applicable laws and regulations and other relevant sourcing requirements. This approach will allow for the assessment of suppliers and determination of their capability to deliver as required whilst ensuring a value for money approach is maintained.

Scope of Future Work Opportunities

Any organisation that believes it has the necessary capabilities is encouraged to make contact in accordance with the guidance at the end of this document.

As a fundamental guiding principle, Thales Australia will give first preference to Australian based companies provided that the offer meets the cost targets, quality control, schedule and both contractual and technical requirements.

The following are examples that exist in part or in full, as either current or future opportunities for the market place to further enhance a sustainable Underwater Systems support industry:

- machining services,
- blasting and painting,
- labour hire,
- design and engineering services,
- testing services, and
- equipment refurbishment

For the ISS, it is expected that the products and services required are to be provided at Rydalmere, New South Wales. These products and services will be solicited through quotations, request for tender or proposals, in a two-stage procurement approach, where appropriate, to achieve value for money that includes the delivery of successful project outcomes.

Register your Interest.

For future work opportunities please contact;

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d. Location – Thales Australia, Rydalmere, 2116 NSW.

Yours faithfully,

Thales Australia

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