AP-3C Advanced Flight Simulator
Through-Life-Support
Public AIC Plan

Company Details

<table>
<thead>
<tr>
<th>Company Name:</th>
<th>CAE Australia Pty Ltd</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location:</td>
<td>Unit 40, Slough Business Park, Slough Avenue, Silverwater, NSW, 2182</td>
</tr>
<tr>
<td>General Contact Details:</td>
<td>Tel: +61 7 34230600; Fax: +61 7 32115266</td>
</tr>
</tbody>
</table>

Executive Summary

CAE Australia is providing the Through-Life Support solution to the Commonwealth’s AP-3C Advanced Flight Simulator. CAE is a global leader in the provision of support to P3 operators around the World, and will fully integrate the AP-3C Advanced Flight Simulator into our extant network of devices under support within Australia.

CAE Australia has been contracted to deliver four years of support, maintenance and engineering services, with options to extend subject to positive performance review.

Specifically, the scope of the contract can be summarized as:

- Support services;
- Maintenance services;
- Engineering services, and
- System upgrades.

The support contract price is approximately AU$12M, with all of this work being delivered by Australian industry.

Details of the Australian industry involvement are included in Table 1, below:

Table 1 – Australian Industry Work

<table>
<thead>
<tr>
<th>Australian Company Performing the Activity</th>
<th>Local Industry Activity</th>
<th>Location of Work</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAE Australia Pty Ltd</td>
<td>AP-3C Advanced Flight Simulator:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Through Life Support</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Survey &amp; Quote Upgrades – CDR &amp; SAI</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Visual Upgrade</td>
<td></td>
</tr>
<tr>
<td></td>
<td>CAE Silverwater, NSW</td>
<td></td>
</tr>
<tr>
<td></td>
<td>RAAF Base Edinburgh, SA</td>
<td></td>
</tr>
</tbody>
</table>
Key Offerings for Australian Industry

CAE Australia is committed to retaining and growing our in-country support capability for the Commonwealth’s fleet of installed flight simulators, including configuration management, design and engineering services, maintenance and logistic support.

CAE Australia is performing the entire scope of work under the contract but may source ‘Integrated Logistic Support’ elements such as supply and repair of associated parts from local suppliers.

Scope of future Work Opportunities

As CAE Australia, an Australian company, has the capabilities to conduct the full scope of work under the contract, there are limited opportunities for increased Australian industry participation. However, CAE Australia will test the market for other suppliers when the current arrangements come to a conclusion, new scope is added, or there is poor performance.

Where a change of supplier is required, CAE Australia will conduct a needs analysis study and subsequently prepare a statement of requirement that considers all relevant fields and activities. This will be conducted by subject matter experts, knowledgeable on current industry developments in their areas of expertise. CAE Australia’s formal tender processes and strategy assessment will ensure benchmarking is realistic and achievable. The activities detailed above will allow assessment of all suppliers in regards to:

- Capacity within Australia to meet the capability requirement,
- Quality system,
- Design and production certification, and
- Capability and capacity for improvement.

Future Opportunities

CAE is a defence and civilian training specialist which designs, produces, delivers and supports complex training systems and products for customers around the World. CAE has extended these capabilities beyond aerospace into the following sectors:

- Defence and Security (including Land and Maritime),
- Health Care, and
- Mining.

CAE Australia acknowledges that our capabilities are built upon a strong and diverse global supply chain. Should you have capabilities that you believe may be appropriate, please contact us through the identified representative.

Industry Engagement

Australian Industry may register their interest in future opportunities by contacting the CAE Australia’s representative as detailed below:
Contact Name | Veronica Hanna  
Position      | ASTLS Contract Manager  
Address       | Unit 40, Slough Avenue, Silverwater  
Phone         | +61 2 9714 0304  
Email Address | veronicah@cae.com.au  
Website Address| www.cae.com.au

Cleared by:

Andrew Ware  
Director, Operations  
CAE Australia

24 September 2014

CAE Australia will endeavour to respond to all expressions of interest made by Australian Industry. As a result of the expression of interest, Australian suppliers may be asked to demonstrate their capabilities in order to be added to CAE Australia’s list of approved suppliers; enabling future consideration as opportunities arise.