SEA 1408 PHASE 2 PUBLIC AIC PLAN

Company Details

Company Name: Saab Australia Pty Ltd
Location: 21 Third Ave, Mawson Lakes SA 5095
Website Address: www.saabgroup.com/au

Company Name: BAE Systems Australia Pty Ltd
Location: Nelson Place, Williamstown, Vic
Website Address: www.baesystems.com

Executive Summary

The primary objective of the SEA 1408 Phase 2 project is to provide the ANZAC Class with a Torpedo Self Defence sensor suite integrated with the Combat Management System. This capability is to be installed in the ANZAC Class Ships and shore facilities.

The capability will be delivered as a directed solution under Warship Asset Management Alliance between the Commonwealth of Australia, BAE Systems Australia and Saab Australia and NSM. BAE will perform the platform integration and Saab will procure and integrate the prime equipment with the Combat Management System.

The contracted activities focus on one Priority Industry Capabilities (PICs); Acoustic Technologies and Systems.

The scope of the project includes:

a. Provision of an upgraded Hull Mounted Sonar System from Thales Australia;

b. Integration and installation of the systems in the platform;

c. Integration of the systems with the Combat Management System (CMS); and

d. Upgrading the shore facilities, and

e. Installation of the capability into the First of Class ship.

Value

The contract has a term of 48 months and is valued at $27,916,579 with an estimated $26,631,404 of local industry activities being delivered by Saab Australia, BAE Systems Australia and Thales Australia. Work will be spread between Saab in Adelaide, BAE Systems in Williamstown, Vic and through subcontract to Thales in Sydney.
Scope of Future Work Opportunities

For activities involving software development or product integration Saab is generally self-sufficient but does on occasion use subcontracted labour to supplement its core skills and/or resources. Due to the proprietary nature of much of Saab’s product range a key consideration when seeking assistance is product or domain knowledge. Additional to this is familiarity and experience in the toolsets used as well as the systems and software engineering practices used within Saab. Saab’s preferred supplier list may provide a solution in these circumstances.

Where no solution is available from the preferred supplier list or the problem to be solved requires a more unique approach, Saab will turn to alternative methods to locate the most appropriate solution. Sometimes a solution may be found within the wider Saab Group but may be impractical for a range of reasons including ITAR, suitability, and availability of product. Other avenues used are internet investigation, enquiries through professional institutes and networks, trade associations and shows, universities and specialist user communities.

The selection and assessment procedure considers a range of factors including product and service attributes, commercial advantage, quality of supplies, price and delivery and risk exposure of the company. Furthermore, the company procurement procedure incorporates mechanisms to establish the correct contractual terms and conditions commensurate with the risk to the company associated with the supplies. Contract management includes the monitoring of contract performance and review of supplier performance. Factors used may be product dependent but include timeliness of delivery, accuracy against orders adequacy of preservation and packaging, software problem density and hardware problem frequency where relevant. The suppliers profile is updated as required to reflect the current status, level of risk and agreed terms and conditions. The process makes provision for establishment of alternate suppliers where assessed risk warrants such action.

Potential suppliers may seek to be listed by contacting the company Quality Manager who will arrange for the prospective supplier to meet relevant company representatives and provide advice on the company’s requirements relating to service levels, quality, ITAR, insurance and other relevant evaluation criteria. Those individuals or entities interested in working with Saab Australia on this contract should contact the company Quality Manager, Mr Christopher Alexander phone: 08 8343 3784, or by email christopher.alexander@au.saabgroup.com to register interest or arrange to make representations of their abilities, innovations or value they can provide.

Similarly with BAE, the platform integration process is a core capability within BAE and it is not foreseen under this project that 3rd party assistance will be required by BAE. BAE also maintain an approved supplier list using processes similar to those outlined above and potential providers are requested to use the “Contact Us” facility on the BAE website.

[Signature]
Dean Rosenfeld
Managing Director
Saab Australia Pty Ltd