6.0 Public AIC Plan

6.1 Company Details

Company Name: Cubic Defense Applications Inc.
Location: San Diego, CA, USA
Website: www.cubic.com

6.2 Executive Summary

The Royal Australia Air Force (RAAF) is acquiring a 5th Generation Air Combat Maneuvering Instrumentation (ACMI) capability consisting of Airborne pods, Portable Groundstations, Live Monitoring, integration, training and site installation from Cubic Defense Applications Inc. (Cubic). The systems will equip all Air Combat Group (ACG) aircraft with a 5th Generation Air Combat Training System (ACTS). This acquisition complements the existing P5 in-service system acquired by RAAF for the Super Hornet under Foreign Military Sales (FMS) and the 4th Generation KITS System acquired in 2007 for the Classic Hornet. Australian industry participation in this procurement as ACMI is a niche capability previously only available via FMS. Cubic is supporting ACMI capability growth in Australia by allocating the majority of work performed in Australia to its Australia subsidiary, Cubic Defence Australia Pty. Ltd.

The scope of the work to be performed under the contract includes:

- Project Management
- Delivery of the ACMI System
- Integrated Logistics Support Services
- Verification and Validation
- Quality Management Program

The contract price is $AUD 23,255M (GST Ex). Local Industry Activity will deliver $288k worth of work within the contract price. CDAus is providing technical support services to final test and acceptance, developing and delivering training packages, procuring local support equipment and performing installation.

Additional scope for Australian industry (above the LIA values) exists where Support and Test equipment can be procured locally by CDAus. CDAus will provide local support using existing pre-qualified preferred suppliers. CDAus preferred supplier status is conferred based on prior performance, schedule, cost and quality delivery assessments by the CDAus procurement officer and approved by the CDAus Accounting Manager. CDAus shall issues its preferred suppliers RFQ’s for the supply of support and test equipment. RFQs will be assessed on a value for money basis against RFQ’s issued in the United States for the same Support and Test equipment items. The total value of support and test equipment required (based on previous installation activities) is less than $100k.

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<tr>
<th>Australian Company Name</th>
<th>LIA Description</th>
<th>Location of Work</th>
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<tr>
<td>CDAus</td>
<td>Verification and Validation – Final Test &amp; Acceptance</td>
<td>RAAF WILLIAMTOWN</td>
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<tr>
<td>CDAus</td>
<td>Training Packages - Maintenance and Aircrew Training</td>
<td>RAAF WILLIAMTOWN &amp; RAAF AMBERLEY</td>
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<td>Skildare</td>
<td>Management and Training support services for installation.</td>
<td>RAAF WILLIAMTOWN and RAAF AMBERLEY</td>
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6.3 Scope of Future Work Opportunities

Cubic will continue to use its internal resources a pre-qualified suppliers for developing ACMI opportunities in Australia. Pre-qualified suppliers are selected based on:

(a) Existing capability assessed to closely match the required quality and requirements for ACMI technical support;

(b) A value for money proposal demonstrating low technical risk associated with support for ACMI products; and

(c) Past performance with Defence and for Cubic in Australia.

Cubic Defence Australia AIC Management POC can be contacted for information about how to enter the pre-qualified supplier network.

Following capability realization of the P5 ACG ACTS, there are a number of potential future opportunities that may arise, pending RAAF requirements and P5 ACMI utilization. The areas that are of particular interest are as follows:

- Professional Services related to ACMI Data and Integration:
  - Mission Planning Systems; data merge and data integration relating to tactical level in-service mission planning tools.
  - Professional Services related to Weapon Effects Modelling using COTS im tools (eg. FAAC Simbuilder).

Australian industry may register their interest in future opportunities by contacting the Cubic AIC Manager.

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<tr>
<th>Contact Name:</th>
<th>Mark Horn</th>
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