



PUBLIC AUSTRALIAN INDUSTRY CAPABILITY PLAN ADF – MAJOR MUNITION CONTRACT

Revision:	3.0
Date:	27 August 2025

COMPANY DETAILS

Company Name: NIOA NOMINEES PTY LTD
 Address: 80 Lomandra Drive, Brisbane Airport, QLD 4008
 Location of work: various locations within Australia, NZ and internationally.
 Website Address: <http://www.nioa.com.au/>

EXECUTIVE SUMMARY

On 18 October 2017, NIOA was contracted by the Commonwealth of Australia (COA) as the prime contractor to supply the Australian Defence Force (ADF) various selected munitions under the Major Munitions Contract (MMC) standing offer for the provision of goods.

This Public Australian Industry Capability (AIC) plan highlights Australian Industry Activity (AIA) under the MMC program. Provisioning and delivery of the Munitions natures under the Contract relies upon support from Original Equipment Manufacturers (OEM's) and their representatives to provide products in accordance with contractual obligations to NIOA. Given the Military Off the Shelf (MOTS) nature of the products under the Contract, the scope for Australian involvement throughout the Term of the Contract is likely limited to the following:

- Project Management
- Engineering Support
- Maintenance
- Training
- Refurbishment
- Domestic Strategic Storage
- Delivery of Selected Munitions
- Weapon Systems Integration
- Precisions Specialist Machining
- Domestic Manufacturing which includes Load, Assemble & Pack

The services are provided by NIOA as the prime contractor under Contract Number CASG/LSD/DEED905/2017 dated 18 October 2017.

Key Offerings and Enhancements for Australian Industry

As a 100% Australian owned company, building and delivering Australian Industry Capability (AIC) is at the core of all NIOA's activities. NIOA has a proven record of investing in Australian Industry to provide ongoing access to increased, sustainable, capabilities to Defence. To continue the pattern of growth of sovereign capability, NIOA has established enduring relationships with other leading Australian Defence suppliers and



other strategic partners, positioning us to successfully deliver the MMC Program, whilst maximising AIC outcomes aligned to the Commonwealth's goals.

NIOA's operating model is to represent well known and respected major international weapon and munitions suppliers in Australia and New Zealand, generally under distribution agreements with the inclusion of Australian skills and knowledge transfer to develop future opportunities. NIOA has successfully operated under this model for over 50 years, and represented over 60 international OEMs into Australia, whilst demonstrating Australian capabilities in return to this wider market. NIOA's commitment and approach to building AIC and Sovereign Industrial Capability is depicted in Figure 1.



Figure 1 - NIOA Commitment to Australian Industry

NIOA recognises the significant opportunities for investing in and increasing the long-term capabilities of Australian Industry as a Fundamental Input to Capability to support the Australian Defence Force (ADF) throughout the course of the MMC program.

The MMC program offers the opportunity to further develop and exercise capabilities in munitions production, management, recapitalisation of rounds, logistics functions and sustainment practices. There is potential to identify and evolve additional efforts, including R&D, offering co-investment prospects in support of the Commonwealth's future Explosive Ordnance needs under other current NIOA contracts.

Delivery of the MMC program will encompass a number of Australian Industry Activities (AIA), including:

AIA Title	Industry Requirements
Project Management & Technical Services	Industry specific project management skills to deliver the MMC program's objectives.
Engineering Support	Provide support for integration and sustainment of Munitions into ADF specific systems.
Design & Customisation Services	Precision specialist machining and design capabilities to support the adaption and sustainment of specific systems. Generation & provision of documentation, including translation services in alignment with ACE rules.
Training Package Development & Delivery	Design, development and delivery of training in relation to specific Munitions and systems in use by the ADF.



ILS, including Logistics, import/export management, Warehousing & Delivery Management	Development and provision of infrastructure and skills to import/export, transport and manage EO material, including Load, Assemble and Pack, designated products and ensure ongoing management and delivery
Domestic Manufacturing (including Load, Assemble & Pack)	Establishment of domestic EO manufacturing capabilities including Load Assemble & Pack activities in the small, medium and large calibre munitions space.

Future Engagement Opportunities

NIOA has well-established relationships for the supply of ammunition products and services for the ADF, through MMC. NIOA will continue to utilise these subcontractors based upon the experience, flexibility and values for money that they offer the MMC program.

Should the scope of the program change or should the continuing engagement of the current subcontractors need to be re-evaluated, NIOA will conduct market testing for the possible alternative sub-contractors and suppliers.

In circumstances where NIOA is looking to conduct market testing or future suppliers, industry will be first engaged via the Australian Industry and Defence Network (AIDN), Office of Defence Industry Support, both of which NIOA is a member, and state and territory-based agencies to identify additional/potential Australian industry that may have the capabilities sought by NIOA.

Point of Contact

The NIOA Director Munitions for MMC Program Management, is the NIOA point of contact for AIC matters. For opportunities specific to this contract, suppliers should contact:

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Authorised on Behalf of NIOA by:

Signed by:

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