



STANDARD COMBAT UNIFORM AND ACCESSORIES STANDING OFFER DEED

PUBLIC AIC PLAN

Company Details

Company name: Australian Defence Apparel Pty Ltd

Location: Coburg, Victoria

Contact Details: Tel: 039353 4555, Website: www.ada.com.au

Project Location/s: Bendigo, VIC

Executive Summary

Australian Defence Apparel Pty Ltd (ADA) is a committed Australian manufacturer of technical clothing and equipment primarily for the Australian Defence Force. ADA has a plant in Bendigo, Victoria where the Standard Combat Uniform and Accessories (SCU) will be manufactured for this Standing Offer Deed over the next 5 years.

The Essential Requirements for Australian Industry Capability activities that relate to the SCU Deed are that the fabric for SCU must be woven/knitted, dyed, printed and finished in Australia and the SCU must be cut, sewn and trimmed in Australia.

This has been achieved by ADA undertaking the sourcing of Fabric from Australian industry and undertaking the manufacturing of the SCU at our Bendigo Manufacturing Plant.

Australian Industry Participation in the Acquisition

Local Industry Activity	Australian Company Performing the Activity and location
Prime contractor and Manufacturer of SCU	ADA, Bendigo, Victoria
Woven Fabric Manufacturer	Bruck Textiles, Wangaratta, Victoria
Knitted Fabric Manufacturer	Technical Fabric Services Australia Stapylton, Queensland
Disposal and Recycling	United Bonded Fabric Coburg, Victoria

Scope of Future Work Opportunities

Due to the SCU being a highly specified product with little opportunity for alternate supply of both manufacture of fabric and raw materials within Australia. It is ADA's intent to attempt to maximise the level of local content whilst still ensuring value for money for the Commonwealth of Australia by working with industry groups such as the Industry Capability Network (ICN) and the Textile Fashion Industry Australia (TIFA) to find potential suppliers through their extensive networks.

There may be further opportunities for Australian Industry to be involved in the following areas:

- Fabrics; and
- thread, hook & pile, fasteners.

Industry Engagement

ADA acknowledges that our capabilities are built upon a strong and diverse supply chain and would like to maximise Australian Industry's ability to participate in the SCU Standing Offer Deed.

ADA has committed in conjunction with the TFIA to engage with relevant industry members. ADA will be promoting its capability as a prime vendor and will be seeking the support of industry and the development of new sub-contractor relationships.

ADA has a substantial list of offshore suppliers that may be prepared to work with local manufacturers and share technology that may enable the manufacture of product locally that has not previously been achieved. This is something that ADA will continue to promote.

Should you be interested in becoming part of ADA's Supplier Network please contact us by emailing:

Mr Alan Boswell, Procurement Manager, email: alan@ada.com.au with any enquiries.

Approved by: Andreas Kinzel

Signature:



Name: Andreas Kinzel

Position: Senior Contracts Manager

Date: 23/04/2013