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LOCKHEED MARTIN

SOUTHERN HEMISPHERE CONTINUED OPERATIONS AND SUSTAINMENT FOR THUNDERCLOUD (SOUTH COAST) CONTRACT PUBLIC AIC PLAN

Company Details:

Company Name: Lockheed Martin Australia
Location: 8 Brisbane Avenue, Barton, ACT 2600
Postal Address: PO Box 4714, Kingston, ACT 2604
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Website Address: www.lockheedmartin.com.au

Executive Summary:

Lockheed Martin Australia Pty Limited (**LMA**) has been selected to provide sovereign operations and sustainment of ICT services to the Commonwealth of Australia represented by the Department of Defence, acting through the Australian Geospatial-Intelligence Organisation (**AGO**).

The total value of Contract No. AGO19/20-158 is \$20,388,545.72 (inc GST) with the performance period of 2 years. The total committed Australian Contract Expenditure is \$18,097,076.97 (inc GST).

There are four Australian Industry Activities identified for the South COAST Program to be delivered in Australia as shown in Table 1, including services to be delivered by LMA and Leidos Australia Pty Limited (**Leidos**).

Table 1: Australian Industry Activities

AIA Title	Australian Industry Company	Location
Operations and Sustainment	LMA	Canberra ACT 2600 Bendigo VIC 3550
Development and Cyber Security	LMA	Canberra ACT 2600
Operations and Sustainment	Leidos	Canberra ACT 2600 Bendigo VIC 3550
Development and Cyber Security	Leidos	Canberra ACT 2600

Scope of Future Work Opportunities

LMA will test the market throughout the life of the Program to identify gaps and opportunities for Australian industry to provide value added products. LMA will work with the Commonwealth to monitor local industry and program requirements for opportunities for Australian capability.

The predominant locations for all activities involving this contract include Canberra ACT and Bendigo VIC.



Future Opportunities Industry Engagement

Due to the nature of this program, LMA anticipates limited future opportunities for industry engagement.

However should opportunities arise the following LMA process to identify requirements and select vendors will be undertaken:

- A requirement is identified
- The requirement is defined
- Industry is canvassed for possible providers using standard corporate contracting methods and Industry network searches within Australia and New Zealand.

Should the opportunity arise for LMA, through the South COAST Program, to provide expanded capability and/or procurement for the AGO, the company will seek to engage via its Office of Australian Industrial Participation partnerships with relevant organisations in a combination of the following methods:

- LMA's Programs – Examination of existing LMA programs including SEA1000, AIR5428, JORN, TADRS, C-130J, JSF and MH-60R to identify relevant capability
- Government Federal and State – Briefings to industry utilising the Centre for Defence Industry Capability and State Governments' Defence and Industry teams
- Australian Industry Defence Network, Defence Teaming Centre, the Victorian Defence Alliance, Indigenous Defence and Infrastructure Consortium, Supply Nation and ICN Gateway - to identify candidates using for referral to LMA's subcontracts team
- Australian providers - Direct contact from experts in relevant domains.

When firms make general inquiries, LMA will respond within 20 business days.

Australian Industry may register their interest in future opportunities by contacting the following representative, who will coordinate with companies to identify the most appropriate contact:

Contact Name: Christopher Hess
Position: AIC Manager
Company: Lockheed Martin Australia
Address: PO Box 4714, Kingston, ACT 2604 Australia
Phone: (02) 6150 6500
Email: space.lma@lmco.com
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A handwritten signature in black ink, appearing to read "Joe North".

Joe North
Chief Executive
Lockheed Martin Australia