



AUSTRALIAN PACIFIC PATROL BOAT REPLACEMENT PUBLIC AIC PLAN (ACQUISITION)

COMPANY DETAILS

Company Name: Austal Ships Pty Ltd (Austal)

Location: 100 Clarence Beach Road, Henderson, Western Australia 6166

Website Address: www.austal.com

EXECUTIVE SUMMARY

Austal Ships has been contracted by the Commonwealth of Australia (Commonwealth) to provide the Guardian Class Patrol Boats (CASG/GMSHIPS/Contract 254/2016). The project consists of three (3) phases:

- a. supply of the Pacific Patrol Boat Replacement, named the Guardian Class;
- b. the provision of conversion and maintenance training for: the current Pacific Patrol Boat (PPB) fleet; Tongan Sealift Landing Craft (SLC); and Guardian Class; and
- c. Sustainment of:
 - i. the Guardian Class; and
 - ii. the current PPB and SLC fleets.

The Guardian Class Contract (Acquisition) involves the design, development, production, commissioning and introduction into service of 22 Guardian Class vessels, with option to purchase additional quantities.

This contract will require Austal to source a range of materials, components, systems and services from Australian industry. The Contract (Acquisition) is valued at approximately \$343 million (excl. GST) over 7-years with \$148 million spent on work to be performed by Australian industry, additional overheads of \$80.5 million, combining for a total Australian contract expenditure of \$228 million (excl. GST).

In designing, constructing, commissioning and introducing the Guardian Class into service Austal will provide the following products and services under SEA 3036 through the engagement of Australian companies. Identified Australian Companies are shown in C-1.



C-1 SEA 3036 Products and Services

Product/Service	Key Australian Supplier/Subcontractor	Status	Location
Vessel Classification Services (Services Subcontract)	Lloyds Register	Contracted	Perth, Western Australia
Professional Services (Services Subcontract)	Frazer-Nash	Contracted	Henderson, WA
Steel Supply	OneSteel	Orders via PO;. Operating under Austal standard T&C's.	Bibra Lake, WA
Aluminium Plate and Extrusion Supply	Capral	Contract negotiations commenced, expected to be signed June/July 2019.	Henderson, WA
Metal Fabrication (Services Subcontract: Cutting, Bending, Forming & Profiling)	OneSteel	Orders via PO. Operating under Austal standard T&C's.	Bibra Lake, WA
Metal Fabrication (Services Subcontract: Line Boring)	OneSteel	Orders via PO. Operating under Austal standard T&C's.	Bibra Lake, WA
Windows Supply	Sealed Marine	Orders via PO. Operating under Austal standard T&C's.	Bibra Lake, WA
Cabling and Accessories Supply	Tricab & Phoenix metalform	Tricab Contracted. Phoenix orders via PO. Operating under Austal standard T&C's.	Melbourne, Vic Welshpool, WA
Switch Gear Supply	Schneider	Contracted	Malaga, WA
Navigation Systems Supply	Taylor Marine	Contracted	Henderson, WA
External Communications System Supply	Taylor Marine	Contracted	Henderson, WA
Internal Communications System Supply	Taylor Marine	Contracted	Henderson, WA
Supply of Main Engines and Mountings	Energy Power Systems Australia	Contracted	Welshpool, WA
Supply of Propellers (Foundry casting)	Veem	Contracted	Canning Vale, WA



Product/Service	Key Australian Supplier/Subcontractor	Status	Location
Shafting and Bearing Supply	Veem	Contracted	Canning Vale, WA
Generator and Mounting Supply	Energy Power Systems Australia	Contracted	Welshpool, WA
Supply of Valves	Promet Valves Australia	Orders via PO. Operating under Austal standard T&C's.	Woodville West, SA
Supply of Air conditioning components	Sea Breeze Industries	Contracted	Brisbane, QLD
Supply of Ventilation and Ducting	Notos Steel Fabrication Pty Ltd	Orders via PO. Operating under Austal standard T&C's.	Malaga, WA
Supply of Machinery and Equipment Ventilation	Camfil Australia S W Hart & Co Systemaire Pty Ltd	Orders via PO. Operating under Austal standard T&C's.	Rydalmere, NSW Maddington, WA Malaga, WA
Supply of Ships Crane	Palfinger Australia Pty Ltd	Contracted	Forrestdale, WA
Paint Supply & Painting Services (Services Subcontract Hull & Superstructure)	Boat Spray International Paint - Akzo Nobel Pty Ltd	Orders via PO. Operating under Austal standard T&C's.	Naval Base, WA
Supply of Catering Equipment	Lazco Refrigeration	Lazco Contracted. Operating under Austal standard T&C's.	Osborne Park, WA, Booragoon, WA.
Supply of Fire Detection System	GEA Services	Orders via PO. Operating under Austal standard T&C's.	Rockingham, WA
Supply of Tank Cleaning Services	Cleanaway	Orders via PO. Operating under Austal standard T&C's.	Kwinana,WA
Supply of Sewage Treatment Plants	HI Fraser	Contracted	O'Connor, WA
Supply of Hydraulic Steering Systems	Kemp Deck Equipment	Contracted	Largs North, SA
Supply of Hexcore/Laminate/Veneer	Ayres Composite Panels	Orders via PO. Operating under Austal standard T&C's.	Bayswater, WA
Supply of Enclosures	PT Metalwerx	(*)Orders via PO. Operating under Austal standard T&C's.	Malaga, WA



Product/Service	Key Australian Supplier/Subcontractor	Status	Location
Supply of External Doors and Hatches	Kontrail	(*)Orders via PO. Operating under Austal standard T&C's.	Henderson, WA
Supply of Main Exhaust Systems (Silences)	IAC Acoustics	Contracted	Smithfield, NSW
Supply of Anchoring and Mooring	Muir Engineering Group Jeyco Australia	Contracted Orders via PO;. Operating under Austal standard T&C's.	Kingston, TAS Morley, WA
Supply of Seawater Reverse Osmosis & Potable water treatment equipment	Marine Plant Systems	Contracted	Henderson, WA
Supply of Gearboxes	Energy Power Systems Australia	Contracted	Welshpool, WA
Prefabrication of the total superstructure of U04,U05 including secondary structures made by others.	Niche Marine	Contracted	Henderson, WA
Supply of Rudder Assembly	Veem	Contracted	Canning Vale, WA

SCOPE OF FUTURE WORK OPPORTUNITIES

Austal has well established relationships with its supply chain for the provision of goods and services. Notwithstanding this Austal will engage and test the market as opportunities arise in the work activities outlined in C-1 and presented below in Table C-2.

Table C-2 SEA 3036 Opportunities

Product/Service Description
Supply of tank cleaning services
Supply of consumables
Supply of commissioning services
Supply of underwater services

Austal may test the market for other supplies and services when existing arrangements expire, new scope is added, or current suppliers/service providers perform poorly.



INDUSTRY ENGAGEMENT AND MARKET TESTING

Austal operates with an open supply chain philosophy in which all prospective subcontractors/suppliers are welcome to register their interest in participating as a subcontractor/supplier. Austal welcomes these registrations of interest regardless of whether there is an immediate specific need for the product/service.

Austal enables all current/prospective subcontractors/suppliers to remain aware of Austal's activities by allowing them to register to receive Austal news via email or social media. This ensures that relevant news, including notification of new Austal projects which they may be able to provide goods/services for, is provided directly to them and in a timely fashion.

AUSTAL CONTACT

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