



NORSTA Maritime Pty Ltd

Public: Australian Industry Capability Plan

REGIONAL MAINTENANCE PROVIDER - NORTH EAST (RMP-NE)

27 March 2024

COMPANY DETAILS

Company Name: NORSTA Maritime Pty Ltd.

Contract No: MSD/Con/15740/1

Location: 84-88 Cook Street, Portsmith, Cairns, Queensland 4870.

Postal: PO Box 6B Bungalow, Queensland 4870.

Website address: www.norsta.com.au.



EXECUTIVE SUMMARY

This Australian Industry Capability Public Plan sets out the forward opportunities that we plan to provide for industry engagement in our current and future defence capability projects and sustainment activities. It outlines key strategies to enhance Australia's North East region capacity for naval maritime sustainment, leveraging local expertise, innovation, and collaboration to meet the evolving needs of the Australian Defence Force (ADF).

Australia's maritime sustainment industry plays a crucial role in ensuring the ongoing operational readiness and effectiveness of the nation's naval assets. As the ADF continues to modernize and expand its naval capabilities, a robust and resilient Maritime Sustainment Model (MSM) is essential to support these efforts. In 2020, The Royal Australian Navy (RAN) embarked upon Plan Galileo to establish Regional Maintenance Centres to provide an integrated and consistent approach to delivering class agnostic maintenance and seaworthiness for the RAN fleet.

The Commonwealth of Australia (Commonwealth) awarded NORSTA the contract as Regional Maintenance Provider North East (RMP-NE) to support the Commonwealth's (CoA) Regional Maintenance Centre North East (RMC-NE). NORSTA's core business is planning and coordinating suppliers and service providers to delivery multi-year maritime sustainment and maintenance support programs. The contract was awarded on the 01 December 2021, with an initial term of five (5) years and has a value of AUD \$88.214 m (inc GST). There is an option to extend to a 'rolling wave' maximum term of 15 years.

A key to success is the partnership with local suppliers and developing local industry capabilities. As such NORSTA has a committed Australian Contract Expenditure (ACE) of 97%.

We will be working with our local partners to deliver the below class agnostic services as part of our Contract as follows:

- a) Support Services Management;
- b) Operating Management;
- c) Engineering Management;
- d) Maintenance Management;
- e) Supply Support Services;
- f) Resources Management;
- g) Verification and Validation Management;
- h) Quality Management;
- i) Health and Safety and Environmental Management;
- j) Capability Innovation and Efficiency Management; and
- k) Australian Industry Capability (AIC) Management.

Sovereign Industrial Capability Priorities and Australian Industry Activity

NORSTA is committed to delivering against the Sovereign Industrial Capability Priorities (SICP) under the Contract. Our commitment to SICP correlates to the MSM long term vision and roadmap for Australia's Defence Industry, along with the information, resources and support needed to grow Australia's sovereign defence industry base.

Subcontracted Work

The opportunities for subcontracted work involves all aspects of preventative and corrective maintenance for two (2) Evolved Cape Class Patrol Boats (ECCPB) – ADV *Cape Otway* and ADV *Cape Peron* – and Visiting Products Being Supported (PBS).

The scope of work outlined below necessitates a strategic and inclusive approach to workforce engagement by NORSTA Maritime. This approach will ensure the successful execution of maintenance and upkeep for North East Australia PBS. To achieve this, NORSTA will draw on a diverse pool of talent, including qualified trade practitioners in various fields, project management and support professionals, as well as academically qualified individuals who bring a depth of technical expertise and innovative thinking to the project. The Scope of Work opportunities may include:

- Maintenance Support;
 - Electrical Trades;
 - Welders and Fabricators;
 - Fitters;
 - Boilermakers;
 - Painters and Blasters;
 - Electronic Technicians;
 - Regional planning for the upkeep and maintenance of North East Australia based platforms; &
 - Project Management.
- Supply Chain;
 - Project Controls and Support.
- Engineering Support;
 - Platform Systems Support.
- Capability Innovation and Efficiency;
 - Innovation and baseline reduction in Total Cost of Ownership.

The forecast value of Subcontractors is currently estimated at \$25,754 million (ex GST) based upon TBE 02.

Currently NORSTA directly engages with the following Approved subcontractors;

AIC Approved Subcontractors	Subcontracted Services	Prescribed ACE
Tropical Reef Shipyard Pty Ltd – Cairns, Far North Queensland	Maintenance and Shipyard Services	97%
NORSHIP Marine Pty Ltd – Cairns, Far North Queensland	Maintenance and Shipyard Services	97%
Control Point Rescue	Emergency Rescue Teams	97%

In further support to Supply Chain engagement, our AIC Plan sets out the strategies, processes, and responsibilities in achieving the contracted AIC Objectives. As part of our commitment in achieving these

objectives, the below Supplier list demonstrates a sample list which promotes the Industry Engagement and their direct involvement in AIC obligations.

Entity Name	Scope of Work	Location	SME	Local Business	Indigenous Enterprise	Veterans
Alphacool Cairns PTY LTD	Heating, Ventilation & Air Conditioning (Marine)	Cairns, Qld	Y	Y	N	N
ARA Group (Previously Wiltrading STACE)	Utilities, Mechanical, Fabrication, Electrical	Cairns, Qld	Y	Y	N	N
Bang Electric	Electrical	Cairns, Qld	Y	Y	N	N
BME NQ	Fabrication	Cairns, Qld	Y	Y	N	Y
Clarke Diesel	Mechanical, Electrical	Cairns, Qld	Y	Y	N	N
Climatek	HVAC, Electrical	Cairns, Qld	Y	Y	N	N
Coastal Hydraulics	Mechanical	Cairns, Qld	Y	Y	N	N
Control Point	Emergency Rescue Teams	Cairns, Qld	Y	Y	N	Y
Draeger Australia Pty Ltd	Utilities	Cairns, Qld	Y	Y	N	N
Electrotech	Navigation, Electrical	Cairns, Qld	Y	Y	Y	Y
G A Glanville & Co Pty Ltd	Naval Architecture, Surveyor	Cairns, Qld	Y	Y	N	N
Griffin Marine Services	Fabrication	Cairns, Qld	Y	Y	N	N
IZMER Marine	Mechanical, Plumbing, Water	Cairns, Qld	Y	Y	N	N
L3 Harris Integrated Mission Systems Australia	Electrical, Navigation, Mechanical,	Cairns, Qld	Y	Y	N	N
Norship	Maintenance, Shipyard Services	Cairns, Qld	Y	Y	N	Y
Northern Water	Plumbing, Water	Cairns, Qld	Y	Y	N	N
Pasma	Electrical, Corrosion Control	Cairns, Qld	Y	Y	N	Y
Perrott Engineering	Mechanical, Fabrication	Cairns, Qld	Y	Y	N	N
Super Global Services	HVAC, Mechanical, Electrical	Cairns, Qld	Y	Y	N	N
Survitec	Safety	Cairns, Qld	Y	Y	N	N
TCS Shipwright and Joinery	Utilities	Cairns, Qld	Y	Y	N	N
Trinity Fire Services	Mechanical, Electrical	Cairns, Qld	Y	Y	N	Y

Creation, Enhancement and Maintenance of Australian Industry Capabilities

NORSTA has an ongoing commitment to develop Australia's North East Maritime Defence Industry Capabilities by providing regional and local Small to Medium Enterprise (SME) suppliers with:

- Access facilities and equipment in the Cairns shipbuilding and repair precinct to provide Maintenance Support;
- Regional planning for the upkeep and maintenance of North East Australia based platforms which enable Supply Support and Resource Planning;

- Access to NORSTA's technology platforms and sharing the capability for the SME's to leverage these technologies to improve their businesses in general, which can inform on Supply Chain Services;
- Access and advice towards Training and skills development programs; and
- The provision of technical advice and facilitation of engineering services relating to maintenance and upkeep of the platforms.

To learn more about how NORSTA's AIC Plan can benefit your business please reach out to the registered contacts below.

Future Work Opportunities & Market Engagement

It is anticipated that the number of PBS will increase and therefore, our future opportunities will be identified and communicated through industry engagement activities such as:

- Direct expression of interested generated via NORSTA website [NORSTA Website EOI](#);
- The Annual Regional Work and Resource Planning Conference;
- Annual Industry Briefing and Regional Supply Chain Forum;
- Discussions with industry representative bodies;
- Supplier briefings;
- One-on-one meetings with Suppliers; and
- Solicitation of request for quotations and expressions of interest when required.

For suppliers that are not engaged through our Material Subcontractors (Tropical Reef Shipyard or Norship) we welcome the opportunity to meet and understand your company's capability.

Interest can be registered on our NORSTA website or, if preferred, the NORSTA Contact Officers are available for one-on-one discussions. All expressions of interest will be considered on their merits and if work opportunities are available, this will be communicated directly with each business.

Contact details for the Cairns, NORSTA representatives:

NORSTA's Contact Officers:	NORSTA's Contact Officers:
Andrew Hayes Enterprise Development Manager NORSTA Maritime Pty Ltd Mobile: 0475 379 120 Email: RMPNE.Enterprise@norsta.com.au	Lyndon Kayess Supply Services Manager NORSTA Maritime Pty Ltd Mobile: 0428 105 173 Email: RMPNE.Procurement@norsta.com.au

Authorised on behalf of NORSTA Maritime Pty Ltd.

Colin Ford
General Manager,
NORSTA Maritime Pty Ltd