

1st July 2021

Company Details

Company Name: Rockwell Collins Australia Pty Ltd ("Collins Aerospace")
Address: 8/12 Mars Road, Lane Cove West, NSW, 2066
Website Address: <https://www.collinsaerospace.com/who-we-are/Global/Australia>

Executive Summary

The Land 17 Phase 2 (Acquisition) program will deliver the Digital Terminal Control System Next Generation capability (DTCS Next Gen) for the Australian Defence Force. The DTCS Next Gen is a system comprised of software applications and ancillary hardware items that allow joint forward observers and joint terminal attack controllers to accurately identify and locate targets and request fire support from land, sea or airborne weapon systems. The hardware items are either supplied directly by overseas manufacturers or through their local distributor or agent. The core software is supplied "off-the-shelf" by the United States government and supplied directly to Collins Aerospace from the Commonwealth as Government Furnished Material ("GFM").

The scope of work for the Land 17 Phase 2 (Acquisition) program (Contract Number 7238/1) includes:

- Systems Engineering – installation and testing of GFM software.
- Systems Test and Evaluation – a Test and Evaluation program with documented outcomes.
- Project Management – provision of project management services to plan, monitor and control the delivery of the DTCS Next Gen capability.

The contract duration is 40 months and the contract price is \$77,402,848 (incl GST) and this sum includes an Australian Industry Activity value of \$12,465,319 (incl GST). The majority of Australian Industry Activities are performed by Collins Aerospace at our facility in Lane Cove West, Sydney.

The work packages that relate to a Sovereign Industry Capability Priority are:

- Systems Engineering
- Systems Test and Evaluation.

The scope of work contracted to Australian Industry is summarized as follows:

- Total Australian Contract expenditure is \$16,169,376 (incl GST)
- Total Australian Industry Activity (AIA) Value: \$12,465,319 (incl GST)
- The AIA value comprises systems engineering, test and evaluation work performed by Collins Aerospace in Lane Cove West, New South Wales and environmental testing conducted by EMC Technology Pty Ltd in Keilor Park, Victoria.
- There are no Indigenous enterprises or Small Medium Enterprises within the supply chain.
- Training and initiatives have not been offered to Australian Industry under the Contract.

Scope of Future Work Opportunities:

- The primary opportunities for future work are to provide minor hardware ancillary items such as load carriage equipment, transit containers or data cabling to integrate the DTCS Next Gen sub-systems.
- Where future work needs arise, there is no preference on the location within Australia where the work is performed.

Future Opportunities Industry Engagement:

- Collins Aerospace undertakes comprehensive market testing to identify potential sources of equipment and services supply from Australian Industry.
- Australian Industry is evaluated for supplier/subcontractor selection based on an assessment including:
 - Compliance to technical specifications, including maintainability and reliability performance;
 - Supplier conformance with AS9100 delivery performance;
 - AIC proposition, including locally delivered support concept and level of benefit to local industry; and
 - Overall value for money assessment.
- The timeframe for engagement of subcontractors is typically 6-12 weeks, depending on the particular service/supply requirements.

Australian suppliers and subcontractors interested in this program should contact our AIC Manager:

Name: Elizabeth Swinton
Position: Contracts Manager
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Signed for, and behalf of Rockwell Collins Australia Pty Ltd



Sonny Foster

Managing Director

Rockwell Collins Australia Pty Limited