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**G Public AIC Plan**

**LAND 125 PH3B – TEIRED COMBAT HELMET**

**Company Details**

**Company Name:** P&B Bulte No.2 trading as Aquaterro Advanced Product Supplies

**Company Location:** Aquaterro Head Office, 26-28 Pelson Court, Dandenong South, Vic 3175

**Website address:** [www.aquaterro.com](http://www.aquaterro.com)

**Executive Summary**

Aquaterro has been contracted by the Commonwealth of Australia to provide tiered combat helmets and related support services under a standing offer arrangement under contract DMOLSD/0225/2014.

The project is to be executed as a standing offer arrangement, as no values are guaranteed. However, it is estimated the requirement is worth approximately \$18 million over the next 2 years with Australian industry delivering the three industry requirements of in-service support, research, design and development and certification/re-certification. This localisation of these services increases the ability of local industry to support the Australian defence industry and increase employment, training opportunities, skills and transfer of IP and technology to local businesses.

Aquaterro in Dandenong South, Victoria will be undertaking in-service support, management, compliance, handling, inspection, refurbishment and the research, design and development industry requirements. The value of these works is approximately \$3.8 million.

Aquaterro is committed to providing innovative, responsive and value-for-money support to increase the capability of the Australian defence industry. Sub-contractors and potential sub-contractors are invited to participate in information sessions as they are announced or to obtain more information from Aquaterro's Australian Industry Capability (AIC) Manager at any time.

**Scope of Future Work Opportunities**

The following activities have potential for Australian industry supply and will continue to be scoped throughout the life of the contract:

- Inspection and test services
- Warranty returns and exchanges
- Repairs
- Manufacture of spare parts for components
- Production of technical data
- Training services
- Logistics and deliveries/returns
- Test and evaluation work including transfer of testing equipment to Australia

- Project management of in-country and overseas activities in delivering this and potential future contracts

Locations for intended delivery of projects are flexible but must be maintained in Australia to maintain local industry content and provide local support to the Commonwealth.

### ***Future Opportunities/Industry Engagement***

Industry participants and unsolicited proposals are invited and will be assessed in accordance with Aquaterro's requirements and performance criteria.

Aquaterro will publish and advertise these requirements in several ways including:

- Aquaterro's web site, located at <http://www.aquaterro.com> ;
- Through consultants engaged by Aquaterro;
- At industry events;
- In the print media; and
- Through engagement industry organisations such as the Australian Industry and Defence Network (AIDN) and the Industry Capability Network (ICN).

Australian industries that wish to make representations in relation to their capabilities or innovations to Aquaterro in product design, development, and manufacture or through life support are invited to contact Aquaterro in the following ways:

- Contacting the AIC Manager, Casey Poletti, email [casey@aquaterro.com](mailto:casey@aquaterro.com), telephone 03 9754 2922
- Registering an enquiry via Aquaterro's website [www.aquaterro.com](http://www.aquaterro.com).

### **Authorisation**

Signature:



Name: Mr Chris Broxton  
Position: VP Business Development  
Date: 17.12.15