

LAND8140 Phase 1 – Tranche 1 Deployable Force Infrastructure (DFI) Mission Systems

Public Australian Industry Capability Plan

Company Details

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AUSTRALIA

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Executive Summary

Varley has been contracted by the Commonwealth of Australia (CoA) to provide Mission Systems as part of LAND8140 Phase 1 – Deployable Force Infrastructure (DFI) Tranche 1.

Varley will manage, design, develop, construct, integrate, test and deliver the following Mission Systems as part of the project and will be performing the required works using its local workforce, supported by Australian companies to increase the capability and knowledge base of Australian industry.

Equipment	Quantity
Highly Mobile Catering System (HMCS)	13
Highly Mobile Hygiene Services System (HMHSS) Showers, Toilets and Laundry	13
Deployable Kennel System (DKS)	13

The Mission Systems will be completely designed, manufactured and sustained in Australia including:

- Product Design – The Mission Systems will be purpose designed to the requirements of corresponding System Specifications;
- Production Development and Production - All fabrication, assembly, integration and testing will be conducted in Australia;

- c. Training – Training and training systems will be developed and delivered using Varley staff and Australian training service providers; and
- d. Integrated Logistic Support (ILS) – All ILS activities will be conducted in Australia increasing the ability to sustain all Mission Systems and deliver Through-Life Support services over their life-cycle.




The LAND8140 DFI Project is valued at \$45,519,396 (inclusive of GST), of which approximately \$37,008,093 (inclusive of GST) will be attributed to Australian Industry. Work will commence in the 2nd quarter of 2022 to support these activities, with the expectation that production will be completed by September 2025.

Key Offerings for Australian Industry

Varley is a leading specialist in the design, manufacture and support of integrated vehicle body modules and vehicle systems within Defence (Land, Sea and Air domains) as well as to providing solutions to Australian Mining Industry, Rail, Infrastructure, Law Enforcement and Emergency Services. We have been providing innovative, reliable and cost-effective Australian made products for 135 years.

Varley is increasing its workforce at its regional headquarters and primary manufacturing site in Tomago NSW to perform the works required under this Contract. The Varley team will be enhanced by Australian companies leveraging their expertise in the services detailed in the below table. This use of Australian SME's and a greater Varley workforce will increase the capability and knowledge base of Australian Industry in the process of delivering this capability to the Australian Defence Force.

The DFI Mission Systems will be completely designed, manufactured and integrated in Australia by Varley. In support of the project Varley will also deliver work packages including project management, systems engineering, configuration management and integrated logistic support (ILS). Varley identified the following key Australian Industry Subcontractors to support them throughout the project:

Australian Company Name	Work Provided	Location
Mobile Kitchens Pty Ltd 	Provision of Catering System Design and Process Expertise	Brisbane, QLD
Systematiq Pty Ltd 	Provision of Defence Programmatic and ILS Expertise	Melbourne, VIC
Gagnon Consulting 	Provision of Defence Systems Engineering Expertise	Melbourne, VIC

Scope of Future Opportunities

Varley will explore all opportunities to engage with Australian Industry to participate in all of its projects including LAND8140 Phase 1, especially those Small to Medium Enterprises (SME). This strategy provides an ongoing opportunity to be part of a Defence program that will assist in developing an understanding of the Commonwealth as a customer and the ability to diversify their businesses to participate effectively.

Parts will only be sourced from overseas where they are not available in Australia or manufactured to the standards required. Opportunities exist to increase the level of the Australian Industry Content of the DFI Mission Systems as technology evolves and provides efficiencies in manufacturing capabilities within the Australian market.

Varley will continually assess the market during development of the DFI Mission Systems to identify potential suppliers should a change in scope occur requiring design changes plus mitigate risk by providing redundancy in suppliers or where production efficiencies can be achieved.

Future Opportunities Industry Engagement

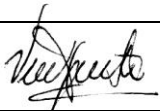
Varley will continue to assess the market and maximise Australian Industry to supply components or services as the need arises throughout the LAND8140 Project. Supplies and services will be assessed according to Varley's standard Supply Chain assessment and selection processes as detailed within its Quality Management System (QMS), but will focus on the following criteria:

- Value for money;
- Provide required functionality;
- Provide required performance;
- Meet specification requirements; and
- Manufactured in Australia by Australian Industry.

Point of Contact

Those companies that would like to discuss opportunities within Varley's projects or provide information on their products, capabilities, innovation or they believe will add value to the LAND8140 should in the initial instance email their expression of interest to defence@varleygroup.com.

Authorisation

Name	Title	Signature	Date
Victor Ugarte	Chief Executive Officer - Defence		7/03/2022