



Office of Defence Industry Support (ODIS)

Industry Engagement Division, Capability Acquisition and Sustainment Group.



# Industry Engagement UPDATE

April 2026

## What's featuring Inside this edition

- ▶ Low Earth Orbit (LEO) satellite communication (SATCOM)
- ▶ NT's growing role in Australia's defence capability
- ▶ Cyber Security Guidance: Essential Eight (E8) maturity
- ▶ Explosive Ordnance Safety Symposium Sponsorship

## Promoting priority Australian defence capabilities to international partners

### Introducing the Australian Defence Strategic Sales Office

The Australian Defence Strategic Sales Office (ADSSO) is a joint initiative between the Australian Government and defence industry to promote and facilitate the sale of select sovereign defence capabilities to priority international partners. The ADSSO ensures that Australia's priority sales campaigns reflect operational experience and deliver trusted, world class solutions. As directed by Government, the ADSSO's initial focus is to advance the following priority capabilities:

- Bushmaster Protected Mobility Vehicle and Hawkei Protected Mobility Vehicle
- Boxer Heavy Weapons Carrier
- AS9 Huntsman and Redback Infantry Fighting Vehicle
- MQ 28 Ghost Bat
- Jindalee Operational Radar Network (JORN).

ADSSO ENQUIRIES



## ABS data highlights expanding opportunities for SMEs to build defence capability

Figures released by the Australian Bureau of Statistics estimate **Australia's defence industry contributed \$11.9 billion to the economy in 2023-24**, continuing a sustained upward trend over the past eight years. Employment also rose to 69,400 people nationwide, reflecting expanding activity across the sector.

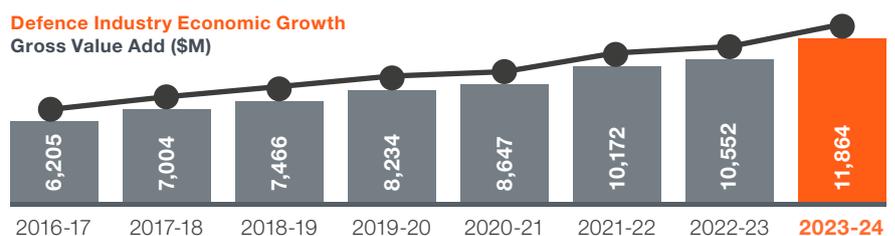
Growth across all states indicates increasing opportunities for SMEs to **strengthen capability** and position themselves for **Defence supply-chain opportunities**. Businesses looking to align with Defence priorities can use this momentum to strengthen their capability, **workforce readiness** and **security posture**.

### Interested in joining the Defence supply chain?

Here are some of the Services and Programs we have available:

- Connect with our [ODIS Defence industry advisors](#)
- Is your business Defence ready? [Test your preparedness](#)
- Join the [Defence Industry Security Program](#)
- Access [Capability development guidance](#) for defence suppliers.
- Find [export support for defence capability](#)
- Prepare your business for [Defence supply-chain opportunities](#)

Defence Industry Economic Growth  
Gross Value Add (\$M)



Would you like more insights like this?

SHARE YOUR FEEDBACK



Australian Signals Directorate  
**Securing space – Cyber security for LEO SATCOMs**



**Low Earth Orbit (LEO) satellite communication (SATCOM)** services are expanding rapidly, providing new connectivity options for organisations across Australia. This growth also introduces new cyber security risks. The Australian Signals Directorate's Australian Cyber Security Centre, together with the Australian Space Agency and international counterparts, has released guidance to help users understand risks when procuring or using LEO SATCOM services.

The guidance outlines mitigations across space, ground and user segments, and highlights broader risks relating to communication links, supply chains and data management.

It also includes key questions organisations can use when engaging with LEO SATCOM service providers, to **help assess their security measures and resiliency**. If you rely on LEO SATCOM for operations, remote connectivity or critical services, now is the time to review your risks and strengthen your cyber security posture.

[FIND OUT MORE](#)

Industry Tools  
**Is your business Defence ready?**

Designed to support SMEs, the Defence Business Readiness Tool (DBRT) helps businesses assess their 'Defence preparedness' and capabilities prior to entering the Defence supply chain.

**The tool will help to identify:**

- Where your business is at in its journey to becoming a supplier to Defence,
- What capability gaps your business might have, and
- How the Office of Defence Industry Support (ODIS) can help your business.



[START ASSESSMENT](#)

Whats on in Northern Territory?  
**NT's growing role in Australia's defence capability**

NT Defence Week is the Northern Territory's flagship Defence and industry engagement program, bringing together Defence, industry and government stakeholders to examine the Territory's strategic role in Australia's national defence posture and Indo-Pacific security environment. This year's theme, "**Northern Capability, National Defence**", highlights the Territory's expanding contribution to readiness, resilience and sovereign capability.

**27 April to 1 May 2026**  
**Northern Territory (Various)**

[REGISTER NOW](#)

**Attending NT Defence Week?**

Peter Meyer, NT-based ODIS Defence Industry Advisor, will be available to discuss **opportunities to engage with Defence** priorities and supply-chain activity in Northern Australia.

**Safeguarding Australia's Military Secrets**  
**Plan to work for a foreign military or government?**

Are you or your company delivering or planning to deliver services that benefit a foreign military or government? **Check in to see if you require a Foreign Work Authorisation**

**Know your obligations.**

## Cyber Security Guidance

### Securing an E8 third-party cyber service provider

The Australian Signals Directorate (ASD) has released guidance for DISP members seeking to engage cyber service providers to help strengthen their Essential Eight (E8) maturity. Entities are strongly encouraged to do their proper due diligence before committing to a provider.

**Key considerations include:** defining precise contract requirements, establishing a clear scope of work outlining systems, technologies and boundaries, and carefully planning upgrades so as to avoid operational disruption.

ASD also recommends robust system access controls, such as least privilege permissions, time boxed access, mandatory Multi-Factor Authentication, and ensuring full visibility of provider activity through audit logs. Contracts should embed ASD aligned security expectations, including incident reporting, data handling requirements and comprehensive off-boarding procedures.

Organisations are also encouraged to assess conflicts of interest, scrutinise subcontractor involvement and use ASD's Managed Service Provider questionnaire to validate provider capability.

By applying ASD's guidance, entities can confidently engage cyber partners while safeguarding their environments.

For any DISP related queries, including queries about your Essential 8 uplift, please email [disp.info@defence.gov.au](mailto:disp.info@defence.gov.au).

FIND OUT MORE



## Explosive Ordnance Safety Symposium

### Become a sponsor for PARARI 2026

PARARI is the premier explosive safety event held in the southern hemisphere, and is a key engagement point for Defence, allied forces, industry and academia.

**24-26 November 2026**

**National Convention Centre, Canberra**

Sponsoring PARARI will position your organisation as a key contributor to Australia's sovereign capability and operational readiness.

#### Secure your presence:

Customised sponsorship packages are available and offer a direct pathway to the international explosive ordnance safety community, which is ready to engage.

#### Benefits:

- Connect with Defence stakeholders and key decision makers.
- Showcase your products and technologies through live and interactive engagement.
- Gain an improved understanding of Defence needs, emerging trends in explosive safety, and research and development insights.
- Increased brand visibility within a highly focused domestic and international technical community.
- Meaningful business conversations that go beyond traditional marketing channels.

BECOME A SPONSOR



## Shaping the future of Australia's Defence innovation

### ADSTAR Summit 2026

**4-6 August 2026**

**Adelaide Convention Centre**

Registrations are now open for the Australian Defence Science, Technology and Research (ADSTAR) Summit. ADSTAR is Defence's premier national science and technology summit, bringing together the brightest minds from Defence, government, industry and academia to collaborate, challenge and accelerate capability development to shape the future of Australia's Defence innovation.

Hosted by the Chief Defence Scientist, the Summit will feature keynote presentations, panel discussions, demonstrations, e-posters, workshops and exhibitions across a range of Innovation, Science and Technology (IS&T) topics relevant to Defence. The program is designed to showcase cutting-edge research, innovation and collaboration across the Defence IS&T ecosystem under the theme 'Delivering More, Together'.

REGISTER NOW



### Call for abstract submissions

As part of the Summit, ADSTAR is seeking abstract submissions across four themes from the Defence IS&T Strategy 'Accelerating Asymmetric Advantage - Delivering More, Together'.

Submissions should explore:

- Anticipating the future
- Experimentation
- Integrated ecosystem
- Mission driven.

Authors are invited to submit abstracts to present research, contribute to Defence innovation discussions and engage with Defence and the wider IS&T ecosystem.

**Abstract submissions extended to Friday 10 April 2026.**

SUBMIT ABSTRACT



## Systems Engineering Test and Evaluation Conference 2026

# Advancing Complex Systems Delivery for Defence and industry

 **27-30 April 2026**  **Hilton Hotel, Sydney**

The Systems Engineering Test and Evaluation Conference (SETE 2026) is focused on systems engineering and test and evaluation. Hosted by Systems Engineering Society of Australia, in collaboration with the International Test and Evaluation Association, the event brings together defence, industry, government and academic practitioners.

The **conference program** includes systems integration, assurance, digital engineering, test and evaluation and complex systems delivery, including discussion on the integration of artificial intelligence and data engineering, system modelling, task automation and agile practices across applied systems engineering contexts.

**SETE 2026 may be of interest to organisations involved in defence capability development and delivery.**

**REGISTER NOW** 

## Submit your innovative ideas ASCA Pitch Day 2026

The Advanced Strategic Capabilities Accelerator (ASCA) is calling on industry and academia to help shape the future of Defence capability through a newly released opportunity on AusTender: **ASCA Pitch Day 2026 – Resilient Command and Control (C2)**

The Request for Information (RFI) is seeking innovative solutions to:

- Strengthen Command and Control by enabling operations in denied, degraded, intermittent and limited (DDIL) environments.
- Enhance system resilience and protection.
- Restore degraded C2 networks.

This activity offers a major opportunity to contribute leading-edge ideas to Australia's future defence advantage.

**RESPOND TO RFI** 

## Industry resources

### Business opportunities



#### **AusTender**

Find Australian Government business opportunities, annual procurement plans and contracts awarded.

#### **BenchOn**

Access opportunities with government agencies and Primes. One platform. Many insights.

#### **ICN Gateway**

Join ICN Gateway and gain access to Australia and New Zealand's largest network of suppliers and projects.

## Subscribe and stay up-to-date with Industry Engagement Updates

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## Team Defence Australia International Calendar of Events

Team Defence Australia is the premier national platform for export capable Australian defence and dual-use companies to showcase their goods and services at international trade events.

### **Poland International Defence Industry Exhibition (MSPO)**

**Location:** Kielce, Poland

**Date:** 8-11 Sept 2026

**Domain:** Land/Aerospace

**EOI:** 10 April – 8 May 2026

### **AUSA**

**Location:** Washington, USA

**Date:** 12-14 October 2026

**Domain:** Land

**EOI:** 10 April – 8 May 2026

Expressions of interest (EOI) are made available through the Australian Defence Export Office Industry Capability Network (ICN) page.

**FIND OUT MORE** 

