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**MILITARY CONSTRUCTION**

**AND**

**ACQUISITION PROCESS**

# Agenda



- **Who is NAVFAC**
- **US MILCON Program**
- **Getting Started – Acquisition Process**
- **Regulations**
- **Pre-Solicitation Notices**
- **Request for Proposal**
- **Construction Award**

# NAVAL FACILITIES COMMAND



- ✓ Global facilities engineering and acquisition command supporting US Navy, Marine Corp, and other Federal Agencies
- ✓ Manage planning, design, construction, and facility sustainment of shore facilities
- ✓ NAVFAC Commands: Pacific and Atlantic
- ✓ Primary Business Lines: Capital Improvements, Environmental, Expeditionary, Public Works, and Asset Management
- ✓ Our Mission: NAVFAC is the Systems Command for the US Navy that builds and maintains sustainable facilities, delivers utilities and services, and provides Navy expeditionary combat force capabilities

# US MILITARY CONSTRUCTION (MILCON) PROGRAM



- ✓ Projects valued over \$1M in new construction
- ✓ Projects are approved by the US Congress and submitted into the Presidential Budget for final approval
- ✓ Funding is provided by the US Federal Government through the MILCON Appropriations Act or comparable legislation
- ✓ MILCON Project Phases:
  - Requirements
  - Programming
  - Planning
  - Design
  - Construction

# US MILITARY CONSTRUCTION (MILCON) PROGRAM

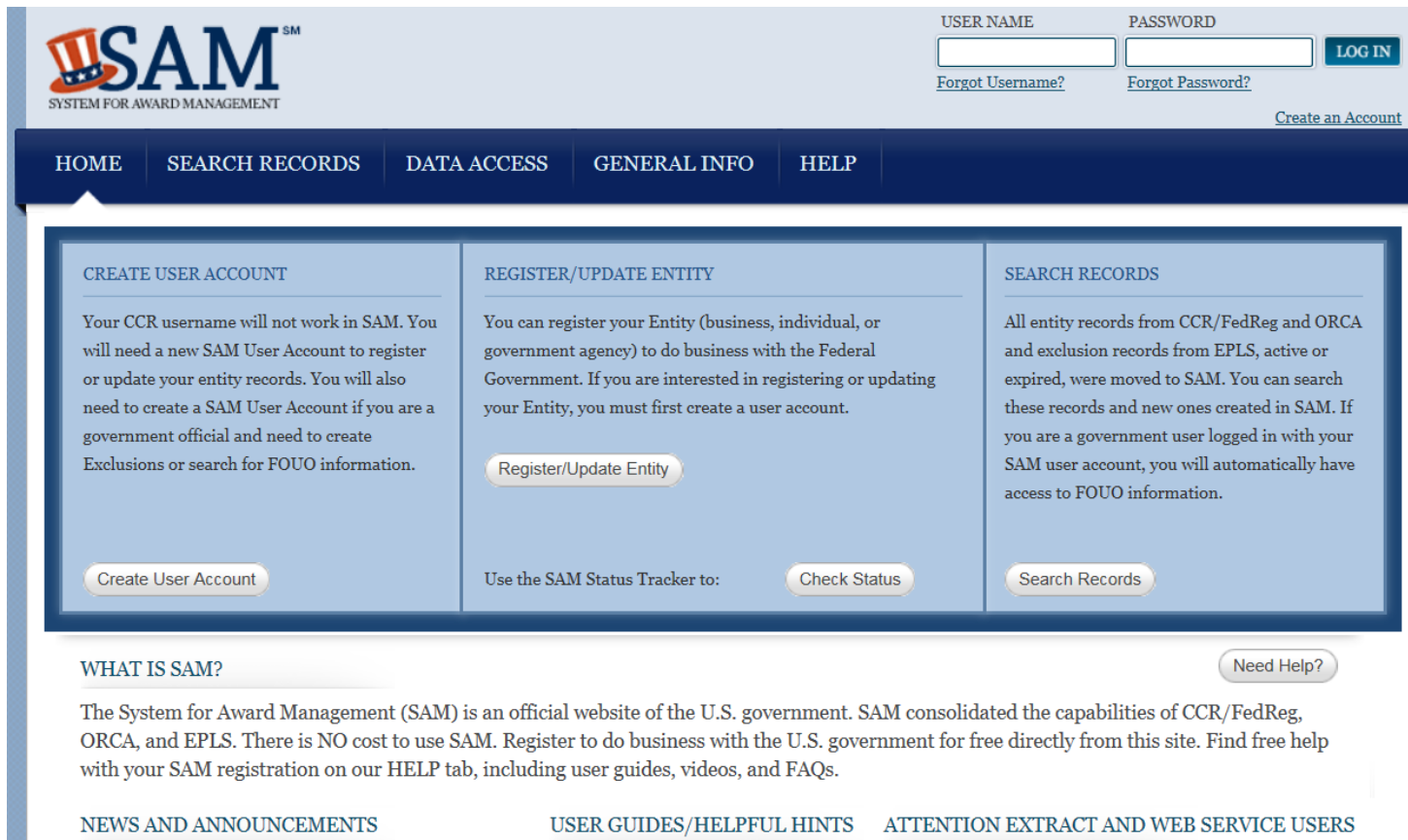


## ✓ Components of Interest

- Project requirements and funding is set prior to execution
- Acquisition and contract governed by the Federal Acquisition Regulations (FAR)
- Technical Standards: US building codes
- Comply with Host Country Laws/Regulations and Industry requirements
- US Resources: Whole Building Design Guide ([wbdg.com](http://wbdg.com))

# GETTING STARTED-ACQUISITION

- Register on the System for Award Management (SAM): <https://www.sam.gov>



The screenshot shows the SAM website interface. At the top left is the SAM logo with the text "SYSTEM FOR AWARD MANAGEMENT". To the right are input fields for "USER NAME" and "PASSWORD", a "LOG IN" button, and links for "Forgot Username?" and "Forgot Password?". A "Create an Account" link is located at the bottom right of the header area. Below the header is a dark blue navigation bar with links for "HOME", "SEARCH RECORDS", "DATA ACCESS", "GENERAL INFO", and "HELP". The main content area is divided into three columns:

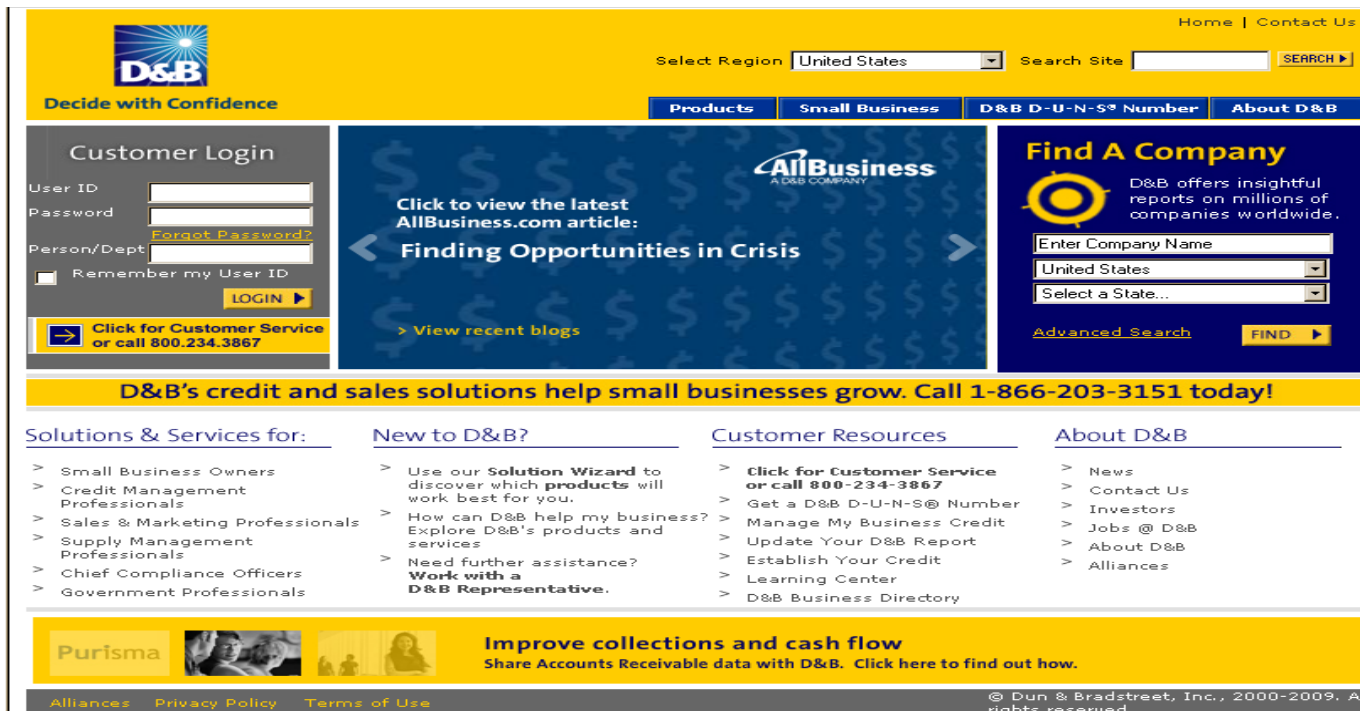
- CREATE USER ACCOUNT:** Text explains that CCR usernames do not work in SAM and a new SAM User Account is needed. A "Create User Account" button is at the bottom.
- REGISTER/UPDATE ENTITY:** Text explains that users can register or update their entity records. A "Register/Update Entity" button is at the bottom.
- SEARCH RECORDS:** Text explains that entity records from CCR/FedReg and ORCA are available in SAM. A "Search Records" button is at the bottom.

Below the main content area, there is a "WHAT IS SAM?" section with a "Need Help?" button. The text describes SAM as an official U.S. government website that consolidated CCR/FedReg, ORCA, and EPLS. At the bottom, there are three links: "NEWS AND ANNOUNCEMENTS", "USER GUIDES/HELPFUL HINTS", and "ATTENTION EXTRACT AND WEB SERVICE USERS".

# GETTING STARTED (con'd)



Obtain Data Universal Numbering System (DUNS) Number:  
<http://fedgov.dnb.com/webform>



The screenshot shows the D&B website homepage with a yellow header and a dark blue main content area. The header includes the D&B logo, navigation links for Home and Contact Us, a 'Select Region' dropdown menu set to 'United States', and a search bar. Below the header are navigation tabs for Products, Small Business, D&B D-U-N-S® Number, and About D&B.

The main content area is divided into three sections:

- Customer Login:** A form with fields for User ID, Password, and Person/Dept. It includes a 'Forgot Password?' link, a 'Remember my User ID' checkbox, and a 'LOGIN' button. A yellow call-to-action button below the form says 'Click for Customer Service or call 800.234.3867'.
- Find A Company:** A search form with fields for 'Enter Company Name', 'United States' (dropdown), and 'Select a State...' (dropdown). It includes an 'Advanced Search' link and a 'FIND' button.
- Central Banner:** A dark blue banner with the AllBusiness logo and the text 'Click to view the latest AllBusiness.com article: Finding Opportunities in Crisis'. It also features a 'View recent blogs' link.

A yellow banner below the main content area reads: 'D&B's credit and sales solutions help small businesses grow. Call 1-866-203-3151 today!'.

The footer section contains four columns of links:

- Solutions & Services for:**
  - > Small Business Owners
  - > Credit Management Professionals
  - > Sales & Marketing Professionals
  - > Supply Management Professionals
  - > Chief Compliance Officers
  - > Government Professionals
- New to D&B?**
  - > Use our **Solution Wizard** to discover which **products** will work best for you.
  - > How can D&B help my business? Explore D&B's products and services
  - > Need further assistance? **Work with a D&B Representative.**
- Customer Resources**
  - > **Click for Customer Service or call 800-234-3867**
  - > Get a D&B D-U-N-S® Number
  - > Manage My Business Credit
  - > Update Your D&B Report
  - > Establish Your Credit
  - > Learning Center
  - > D&B Business Directory
- About D&B**
  - > News
  - > Contact Us
  - > Investors
  - > Jobs @ D&B
  - > About D&B
  - > Alliances

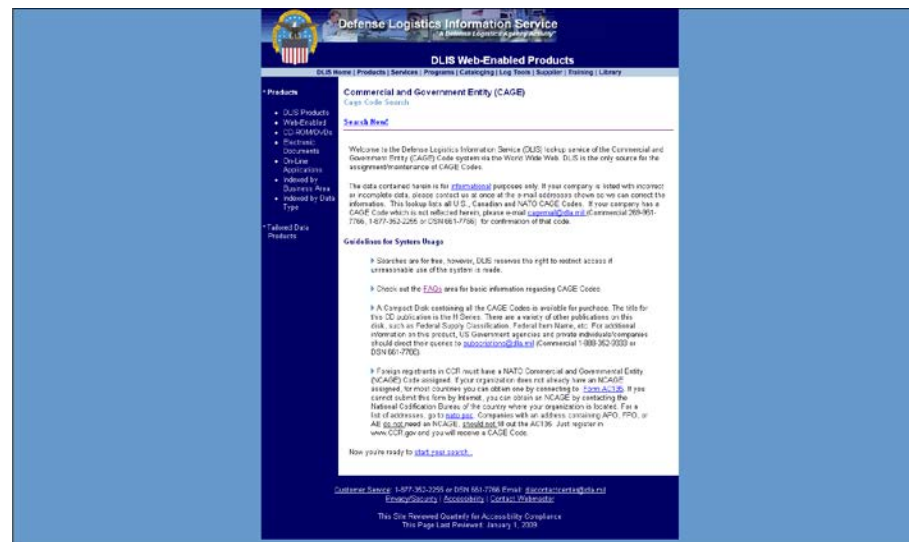
At the bottom, there is a yellow banner for Purisma with the text 'Improve collections and cash flow. Share Accounts Receivable data with D&B. Click here to find out how.' Below this are links for Alliances, Privacy Policy, and Terms of Use. The footer also contains the copyright notice: '© Dun & Bradstreet, Inc., 2000-2009. All rights reserved.'

# GETTING STARTED (con'd)



Obtain Commercial and Government Entity (CAGE) Code:

- ✓ Registrants with U.S. Address:
  - ✓ [http://www.dlis.dla.mil/cage\\_welcome.asp](http://www.dlis.dla.mil/cage_welcome.asp)



- ✓ Registrants outside the U.S. – obtain NCAGE Code
  - ✓ NATO Countries: [http://www.dlis.dla.mil/nato\\_poc.asp](http://www.dlis.dla.mil/nato_poc.asp)
  - ✓ NON-NATO Countries: <http://nmcriplus.namsa.nato.int>



# PRE-SOLICITATION NOTICES



- ✓ Proposed Contract Actions synopsisized at:
  - Federal Business Opportunities  
<http://www.fedbizopps.gov>
  
  - Naval Electronic Commerce Online (NECO)  
<https://www.neco.navy.mil/index.aspx>
  
- ✓ Project Synopsis-Posted on FedBizOps and NECO 14-21 days prior to posting of RFP

# FEDERAL BUSINESS OPPORTUNITIES



**FEDBIZOPPS.GOV** Federal Business Opportunities

Home General Info News Opportunities Agencies Privacy

Welcome to FBO.gov, the U.S Government's one-stop virtual marketplace. Through this single point-of-entry, commercial vendors and government buyers are invited to post, search, monitor, and retrieve opportunities solicited by the entire Federal contracting community.

**Find Opportunities**  
NO REGISTRATION REQUIRED  
[Advanced Search](#) [View By Agency](#)

**Buyers / Engineers**  
Post, manage, and award opportunities.  
Username:  [View Opportunities](#)  
No login is required to view opportunities.  
Password:  [Register Now](#)  
[Password Reminder](#)  
[Recovery FAQs](#)

**Vendors / Citizens**  
Search, monitor, and retrieve opportunities.  
Username:  [Find Opportunities](#)  
No login is required to view opportunities.  
Password:  [Register Now](#)  
[Password Reminder](#)  
[Recovery FAQs](#)

**Location / Agency Administrators**  
[Login Here](#)  
[Register Now](#)

**QUICK SEARCH**  
   
[Advanced Search](#)

**RECOVERY**  
FBO now contains Recovery and Reinvestment Act actions.  
[SEARCH RECOVERY ACTIONS](#)

**DEMONSTRATION VIDEOS**  
Training videos are now available to familiarize users with the features and functionality of the new FBO.  
[Watch the Videos](#)

**FBO BID MODULE LAUNCHED**  
This new feature allows for the electronic submission and review of vendor responses to a notice. For more details, please review the updated user guides below.

**USER GUIDES**  
[Buyer](#)  
[Vendor](#)  
[Engineer](#)  
[Location / Agency Admin](#)

Use [Adobe Acrobat Reader](#) to view files in PDF format.

**ADDITIONAL RESOURCES**  
[FAQs](#)  
[Business Partner Network \(BPN\)](#)  
[Central Contractor Registration \(CCR\)](#)  
[Online Reps. & Cert. Application \(ORCA\)](#)  
[Federal Agency Business Forecasts](#)  
[Federal Assets Sales](#)  
[Federal Grants](#)  
[USA.gov](#)  
[Minority Business Development Agency](#)  
[SUB - Net \(Subcontracting Opportunities\)](#)  
[IAE](#)  
[Recovery.gov](#)

[Help Desk](#) [Accessibility](#)

# FEDERAL BUSINESS OPPORTUNITIES



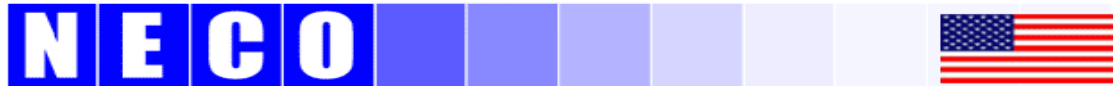
- ✓ Read the Vendors Guide

[https://www.fbo.gov/downloads/FBO\\_Vendor\\_Guide.pdf](https://www.fbo.gov/downloads/FBO_Vendor_Guide.pdf)

- ✓ Register for an account

- ✓ Quick Search for NAVFAC Pacific projects by entering  
“N62742”

# NAVY ELECTRONIC COMMERCE ON-LINE



**Navy Electronic Commerce Online**

This is an official US Navy web site. Please read our [Privacy Policy](#) and [External Links](#) Disclaimer. This site is your link to the world of Navy Electronic Business Opportunities. NECO is the centerpiece of the Navy's paperless process strategy (GILS Number: 001482).



Vendors should register with the [CCR](#) System, and complete their online reps and certs via the [ORCA](#) website, prior to submitting a bid on this site.  
Contact Info: 800-503-6326 (8am-5pm ET) or [NECO Support](#)

- REGISTER WITH NECO
- MODIFY REGISTRATION
- SEARCH SYNOPSIS
- BUSINESS OPPORTUNITIES
- SUBMIT A BID
- FAQ
- SUBMIT FEEDBACK
- ASSOCIATED LINKS

[HOME](#) | [REGISTER](#) | [SYNOPSIS](#) | [BUSINESS OPPORTUNITIES](#) | [SUBMIT BID](#) | [FEEDBACK](#)



[FAQ](#) | [LINKS](#) | [CLASSIFICATION CODES](#) | [ABBREVIATIONS](#) | [NUMBERED NOTES](#) | [CLAUSES](#)

[United States Navy](#)



[Navy Careers](#)

# NAVY ELECTRONIC COMMERCE ON-LINE



✓ Register for an account

✓ Search:

- “Search Synopsis” for pre-solicitation notices issued by NAVFAC Pacific “N62742”
- Search “Business Opportunities” for solicitations issued by NAVFAC Pacific, search “N62742”

# REGULATIONS

## FEDERAL ACQUISITION REGULATION

### Federal Acquisition Regulation (FAR)

<http://acquisition.gov/comp/far/index.html>



### Defense Federal Acquisition Regulation Supplement (DFARS)

<http://www.acq.osd.mil/dpap/dars/dfarspgi/current/index.html>



### Navy Marine Corps Acquisition Regulation Supplement (NMCARS)

[http://acquisition.navy.mil/rda/home/acquisition\\_one\\_source/links/archives/nmcars\\_nmcaq](http://acquisition.navy.mil/rda/home/acquisition_one_source/links/archives/nmcars_nmcaq)



### Naval Facilities Acquisition Supplement

[https://portal.navfac.navy.mil/portal/page/portal/navfac/navfac\\_for\\_businesses\\_pp/smallbusiness/contracting/navfac/nfas%20with%20change%2012.pdf](https://portal.navfac.navy.mil/portal/page/portal/navfac/navfac_for_businesses_pp/smallbusiness/contracting/navfac/nfas%20with%20change%2012.pdf)

# GENERAL INFORMATION



- ✓ Download RFP documents
- ✓ Follow the instructions contained in the RFP:
  - SF 1442
  - Section 00100 Instructions to Proposers
  - Section 00202 Evaluation Factors for Award

# GENERAL INFORMATION



- ✓ Sign up for pre-proposal site visit
- ✓ Submit questions in writing to the appropriate contract specialist.
- ✓ Responses to questions will be posted to NECO via Notices.
- ✓ Amendments will be posted to NECO and FBO.
- ✓ Provide all information requested in the RFP



# GENERAL INFORMATION



- ✓ Technical and Price Boards are convened to evaluate offerors.
- ✓ Only the information provided in response to the proposal requests is evaluated
- ✓ Intent is to award without discussions
- ✓ The Government reserves the right to conduct discussions

# QUESTIONS?