DEVELOPERS OF HIGH MOBILITY VEHICLES

Supacat Pty Ltd
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Public AIC Plan

Project Redfin – JP2097 Phase 1B

COMPANY DETAILS

Company Name:	Supacat Ltd
Company Location:	The Airfield Dunkeswell, Honiton, EX14 4LF, UK
Website Address:	www.supacat.com

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EXECUTIVE SUMMARY

1. Supacat has been contracted by the Commonwealth of Australia to supply eighty nine (89) Special Operations Vehicles – Commando (SOV-Cdo) under JP2097 Phase 1B (referred in this document as REDFIN 1B).
2. The project includes the design, development, test, integration and manufacture of the SOV-Cdo.
3. The approximate value of the contract is A$105 million, of which approximately $37 million of the contract will be delivered by Australian Industry.
4. The project is scheduled to start in August 2014 and be completed by September 2016.
5. Supacat has developed a business model to deliver prime programs to global defence customers by using alliances with local companies who share Supacat's culture and values. This ensures a strongly focussed delivery team and a close relationship with the customer.
6. For the REDFIN 1B project, Supacat has conducted a rigorous selection process to form a team known as Supacat Team Australia (STA). STA has been formed to support Supacat during the delivery of the REDFIN 1B manufacturing phase and to form the basis of the team that will provide through life support to the REDFIN fleet.
7. The selection and award of contracts to Supacat Team Australia members is conducted under normal procurement processes on the basis of best value for money to the program. Supacat's best value for money decisions are based on comparisons with our global supply chain using the criteria of: quality of goods, services and technologies, past performance, cost, capacity to deliver and ability to innovate and support the platform across the life of type.
8. Selection within Supacat Team Australia provides Australian industry with the ability to manufacture components and subsystems under licence, enter Supacat's global supply chain and participate in through life support activities.
9. Local companies that have been down selected as preferred suppliers and are currently expected to be involved in the delivery of the project and the work packages that are available to local industry are described in Table 1.

Supacat Team Australia members involved in this contract			
#	**Company**	**Work Packages**	**Location**
1	Supacat Pty Ltd	Contract, program, supply chain and systems engineering management and design authority. The conduct of engineering work packages for design, including conduct of verification and validation activities. The supply chain management of all Approved Subcontractors and all Australian suppliers The delivery of ILS management and plans and the delivery of the initial spare parts package and ST&E. The delivery of operational, maintenance, familiarisation and TTT training.	Port Melbourne, Victoria
2	Baker and Provan Ltd	Final Assembly of SOV-Cdo vehicles Manufacture of Supacat mechanical components and assemblies (e.g. cab, instrument panel, seating, armour, hamper, weapons, communications systems, racks, roll over protection)	St Mary's, NSW
3	Able Industries Pty Ltd	Manufacture of Supacat mechanical components and assemblies (e.g. cab, instrument panel, seating, armour, hamper, weapons, communications systems, racks, roll over protection)	Williamstown, Vic
4	AME Systems Pty Ltd	Manufacture of Supacat electrical components and assemblies	Ararat, Vic
5	WE Platt Pty Ltd	Weapon mounts	Ingleburn, NSW
6	Tectonica Australia Pty Ltd	Protection systems	West Melbourne, Vic
7	VEEM Ltd	Manufacture of Supacat mechanical components and assemblies Maintenance, Repair and Overhaul	Perth, WA
8	*TBA	HUMS systems	TBA

* Supacat will update this table once the major supply agreements have been contracted.

SCOPE OF FUTURE WORK OPPORTUNITIES

10. Supacat has spent the last several years developing its team in Australia to execute Redfin 1B and other major contracts. The skill sets and capability of that team to deliver Program, Engineering, Supply Chain and Through Life Support Management is now well established in-house.

11. In regards to manufacturing, Supacat has established a strong relationship with its Supacat Team Australia partners through complementary programs and all have a proven track record in delivering quality products in a specified timeframe and are value for money.

12. Notwithstanding, Supacat is always seeking additional partners in Australia to supply to this and other projects. As with the opportunities for the REDFIN 1B project these opportunities are made known through the relevant state defence industry bodies and networking bodies such as AIDN and SADIG. The areas of highest interest for Supacat for future work activities are:

    - Vehicle subsystems that enhance Supacat product capability
    - Manufacturing of Supacat mechanical components and assemblies
    - Manufacture of Supacat electro-mechanical components and assemblies
    - Subsystem integrators in areas such as hydraulics, pneumatics and electro-mechanical
    - Engineering services in areas such as design, analysis and ILS
    - Support activities including Maintenance, Repair and Overhaul

INDUSTRY ENGAGEMENT

13. Whilst work placement against the current project is well advanced, expressions of interest in future opportunities and capability statements should be sent to:

    Mr James Rhodes
    Supply Chain Manager
    +61 3 9908 3255
    contact@supacat.com (Note “AIC” in the subject field).

Authorised for and on behalf of Supacat



Mr Jeff Moore
Head of Projects
Supacat Pty Ltd

21st August, 2014