



QUADREM®

A Practical Approach to ISO22745 in Commercial Industry

Massimo Batinti
Director Data Management Solutions

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What Quadrem Customers Are Trying to Solve?

<p><i>Connectivity and Transaction Handling</i></p>	<ul style="list-style-type: none"> • Error reduction • Improvement in order cycle • Reduced transaction costs • Delegation of procurement tasks 	<ul style="list-style-type: none"> • Supplier On-Boarding and Support • “Many-to-one-to-Many” • Standards • Reduction in returns/inventory
<p><i>Data Solutions</i></p>	<ul style="list-style-type: none"> • Spend visibility • Reduce Maverick Spend • Standardized & Automated Procurement • Contract Compliance 	<ul style="list-style-type: none"> • Better ERP Search and Control • Management of Supplier Performance • Improve Service Levels
<p><i>Sourcing</i></p>	<ul style="list-style-type: none"> • Easy access to supplier discovery • Asset disposition • Compliance to procurement policies 	<ul style="list-style-type: none"> • Automated & streamlined RFX • Savings from reverse auctions • Improved price adjudication • Availability/price checks



Root Causes of Dirty Data

1. Data not valued as a business asset

- No Strategy
- No ownership / accountability
- No training and change management
- Poor & Incorrect Application of Data Standards or Lack there of

2. Poor processes to create and maintain data

- Does not unambiguously differentiate a material or service
- Leads to creation of Duplicates and more Free Text
- Lack of controls

3. Decentralized buying and inventory functions

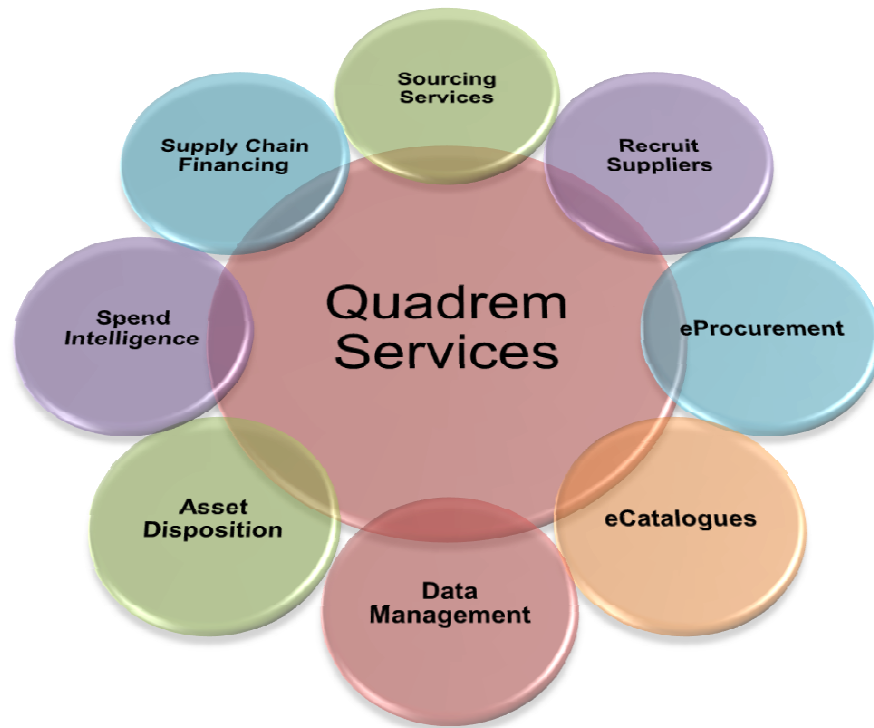
- Decentralized data creation
- Segregated Spend Profiles
- Multi & Different ERP's across regions, languages & businesses

4. Adoption of Supplier Data

- Data is structured to differentiate not to standardize – Complicating Establishment of Contracts
- Multiple and disparate numbering / nomenclature conventions



Benefits of Clean Data in Commercial Industry



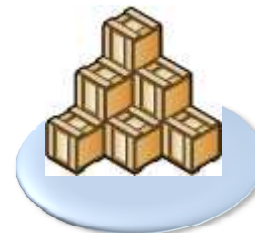
- Spend Visibility and Management
- Forecasting
- Cost reduction



- Contract Compliance
- Procure with certainty
- Reduced Incorrect Purchases
- Track & Monitor Supplier Performance



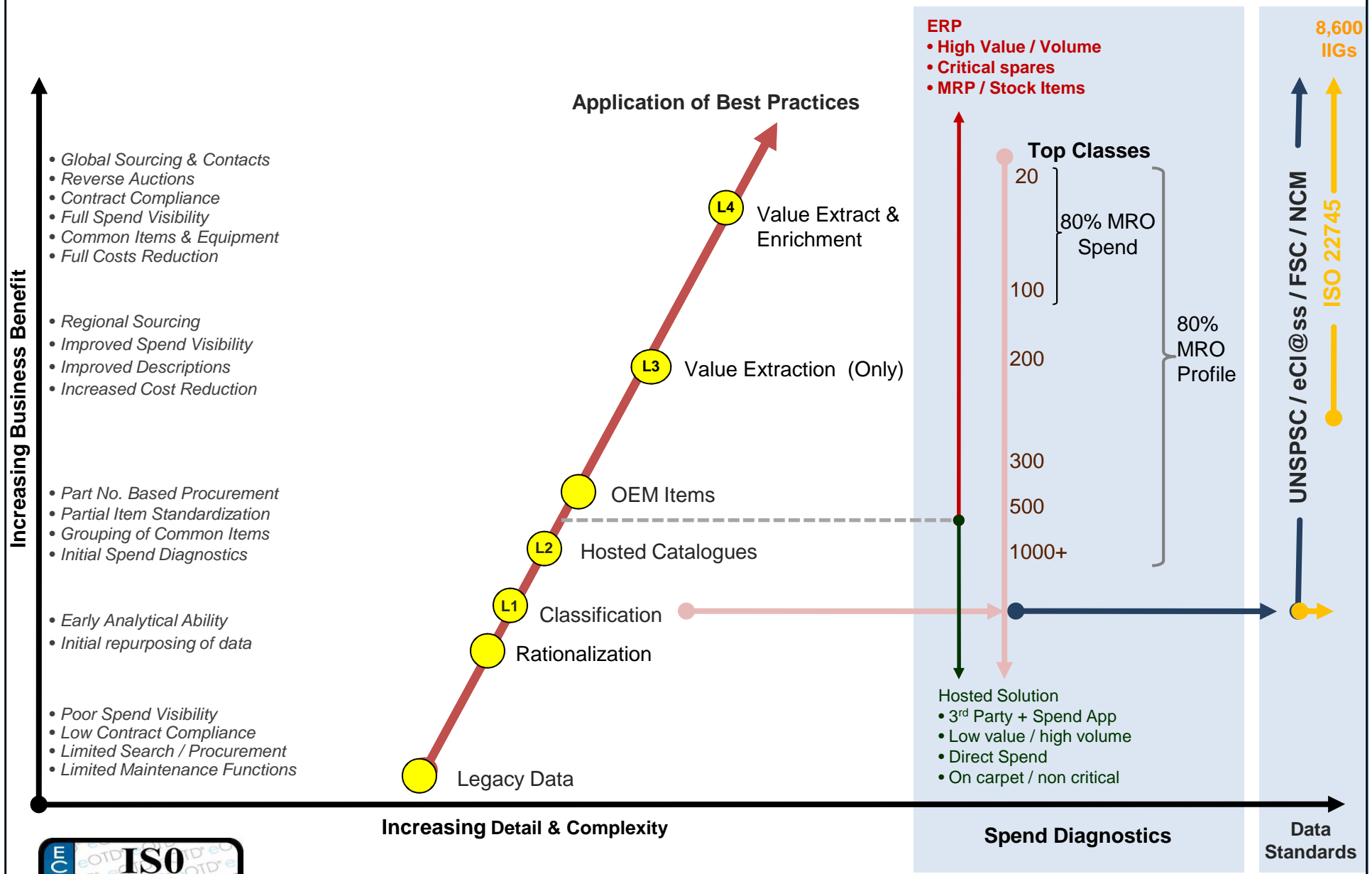
- Improved Service Levels
- Correct product at the needed time
- Avoid Stock-outs
- Reduced Risk of Plant Down Time

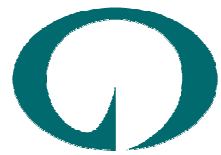


- Decrease Inventory Holding Costs
- Buy the correct materials
- Buy only what will be consumed



How Quadrem Customers use ISO22745





QUADREM®

**Your
Move**

www.quadrem.com